

THE QUARTERLY

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ASSOCIATE MEMBER SPOTLIGHT

QUIKRETE®



"The evolution of QUIKRETE® over the past 75 years has been impressive."

— Rob Dyer, Bulk Sales, Northern California

QUIKRETE® manufactures hundreds of professional-grade and consumer products including concrete mixes, mortar mixes, cements, concrete repair products, stuccos, waterproofing products, tile setting systems, hardscapes, blacktop products, floor underlayments, sand and aggregates, and other seasonal items.

As the largest manufacturer of packaged concrete in North America, we're proud to have helped revolutionize the building and home improvement markets. Our pre-blended products increase job-site efficiency, consistency and quality while reducing material loss and labor costs. We also offer related products through numerous wholly owned subsidiaries including SPEC MIX®, Pavestone®, Custom Building Products®, Target Technologies®, Daubois® and QPR®, making QUIKRETE® a one-stop shop for contractors.

One of our specialized products is the QUIKRETE® Base Coat Stucco – Pump Grade, which is a flowable, high-workability plaster designed for spray applications. All of the major finishing coat manufacturers use this product in their systems and can't do without it now. We have on hand for our customers at each distribution center 80-pound (36.3-kilogram) bags and 3,000-pound (1,360-kilogram) bulk bags (super sacks) of this product, with a yield of approximately 0.83 cubic feet (23 liters) of material for



each 80-pound bag. Our SPEC MIX® FBC (fiber-based coat) is also in high demand.

I like to brag about our company. The evolution of QUIKRETE® over the past 75 years has been impressive. I'm most proud of how we've been able to supply quality, affordable products to our customers. QUIKRETE® is able to support our distribution centers by shipping our products directly to contractors. We supply to most areas and generally don't have to truck over 200 miles to deliver our products. Each plant has its own QC (quality control) to ensure brand quality. In our tech centers, there are experts working to advance our products even further.

If it involves a dry powdered aggregate combo, we can make it. QUIKRETE® is able to pinpoint exactly what the contractor needs and whatever product is needed.

Our company is family-owned and -operated. We're celebrating over seven decades in the business. Gene Winchester, a former aeronautical engineer, came up with the idea of premixed concrete bags in 1940. Winchester went on to found QUIKRETE® that year in Columbus, Ohio. Our headquarters are now located in Atlanta, Georgia. We have over 100 bagging plants in the United States (including Hawaii), Canada, Puerto Rico, and Central and South America. This growth is a feat for a company that once offered only three products from a single plant to a company that now delivers products to customers across the country within 24 hours.

We have evolved from a "concrete in a bag" business to an iconic American brand. QUIKRETE® branded products have been used in renowned projects such as the Frank Lloyd Wright house, the National Museum of the American Indian, Alcatraz Island, the San Francisco Bay Bridge, Georgia World Congress Center, and the Bill and Melinda Gates Foundation. In fact, not long ago, the New York Port Authority via Acies Construction used 3,780 80-pound bags of QUIKRETE® One Coat Fiberglass Reinforced Stucco (FRS) to strengthen new and existing archways for a nationally recognized landmark, the Statue of Liberty. To comply with current industry



building codes, the archways needed to be widened over stairwells and tunnels. Now QUIKRETE® is part of one of the most iconic symbols of our country.

It's easy to agree that QUIKRETE® is — as our motto states — "What America's Made Of™."

